

Case Study – Corporate Remote Offices



Corporate Quality at Home

BBF Provides Excellent Care for athenahealth

When athenahealth decided to send select employees home to work nationwide, they understood the need for a simple, dependable and ergonomic furniture solution.

The facilities team asked their dealer to identify a quality furniture manufacturer with industry-leading services to meet company standards. With the goal of offering employees home offices of a similar quality to athena's corporate workspaces, the dealer recommended Bush Business Furniture (BBF).

THE NEED

athenahealth is a private company that provides networkenabled services for healthcare and point-of-care mobile apps in the United States. athena has a network of more than 160,000 providers and 110 million patients and offers a suite of services to manage medical records, revenue cycles, patient engagement, care coordination, and population health.

athena designated specific employees in remote locations throughout the country to work from home. These Client Service Associates (RNs), work specifically with multiple hospital networks in various regions.

Sending employees home to work can be challenging. Many factors go into setting up a home office and confirming it meets company and employee expectations.



THE SOLUTION

athena decided it would be best to offer their home-based employees the options of office furniture suites. Being experts in health network services and not being a furniture service company, athena requested the support of Bush Business Furniture through their furniture dealer.

BBF and the dealer made it very easy and painless for the facility teams at athena. Employees designated for home offices had multiple choices of Bush Business Furniture collections and seating. Options ranged from contemporary 400 Series metal leg desks to the more traditional Series C collection, with a variety of mobile and lateral file cabinets available. Employees could also opt for Move 60 Series electric height adjustable standing desks.

The space planning service team from BBF along with the flexible delivery and installation made it quick, easy and reliable. In fact, BBF offers unlimited free space planning for each home office along with free freight and flat-rate nationwide professional installation.

The Client Service Associates are very pleased with the options and speed of delivery and installation. Conveniently, employees' offices were ready to use as soon as the installers left their homes. athena is pleased with the ease of working with BBF and the nationwide services with furniture product options that are durable and functional.

"BBF worked with us through multiple orders throughout the United States, and offered us a solution that made it possible to complete home deliveries and installations for this customer as well as others," the dealer salesperson said. "We would strongly recommend all furniture reps offer BBF as a reliable solution for corporate remote offices."



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