

Case Study – Corporate Offices



Series C in Natural Cherry with Mesh Back Manager's Chair

After years of working in an office equipped with mismatched furniture, American Solutions for Business in Ste. Genevieve, Missouri decided it was time for an upgrade.

They needed coordinated furnishings that would withstand the rigors of daily use in a fast-paced professional environment. Essendant was quick to recommend Bush Business Furniture's commercial-grade products and industry-leading services.

"The support Bush Business Furniture gives us along with the services they provide makes them a perfect fit for American Solutions for Business and American Diversity," said Dan Kaiser, Essendant Account Executive.

ASB chose to revamp their office with the Series C Collection in a Natural Cherry finish along with Chairs, Accessories and ProPanels. The furniture's appearance and reasonable price were highlighted as two primary reasons for the decision.

A large order with a space plan was placed on a Thursday and shipped the following Monday. Per the customer's request, delivery and installation took place two weeks later.

Company

American Solutions for Business

Location

Ste. Genevieve, Missouri

Application

Corporate Offices

Seller

Essendant

Furniture Collections:

Series C in Natural Cherry with Accessories and ProPanels

Products Ordered:

Series C

- 72W Left Handed Corner Desk (5)
- 72W Right Handed Corner Desk (5)
- 36W Return Bridge (10)
- 2 Drawer Mobile Pedestal (10)
- 3 Drawer Mobile Pedestal (10)
- Hutch (10)

Accessories

- Deluxe Articulating Keyboard Tray (10)
- Adjustable Dual Monitor Arm (10)
- 66H x 36W ProPanel (34)
- Two or Three Way Connector for Pro Panels (12)

Seating

- Mesh Back Manager's Chair (11)

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Adjustable Dual Monitor Arms



2 Drawer Mobile Pedestal

The order featured ten workstations — five Left Handed and five Right Handed Corner Desks, ten Desk Return/Bridges, ten 2 Drawer and ten 3 Drawer Mobile Pedestals, and ten Hutches. Also included were ten Articulating Keyboard Trays, ten Adjustable Dual Monitor Arms, a full set of ProPanels with hardware, and 11 Mesh Back Manager's Chairs.

BBF's Install 360 services helped make the process "very smooth and easy," according to Vicki Peterson, American Solutions for Business Product Support Supervisor.

"They all love the workspace, I have heard nothing negative," Peterson said. "If we ever need to do another remodel, we would go the same route."



ProPanels with hardware

Questions on your next project?

The BBF team is standing by at **1-800-964-1638** to help with all your office furniture needs.

